

Emotional Intelligence

Research shows that Emotional Intelligence can be twice as important as IQ and technical or professional skills in determining who will become a top performer. Learn to use EI for your own professional and personal development, to build a high performing team or to discover your next 'star' performer!

- What is Emotional Intelligence?
- Why should you be interested in it?
- Learn why 'smart' people fail – the case for self awareness and self management.
- Determine how Emotional Intelligence can be used for leadership development, personal development, performance management, coaching, building high performing teams, selection, retention and career development.
- Review tools to enhance your Emotional Intelligence.



“Because of the furious pace of change in business today, difficult to manage relationships sabotage more business than anything else. It is not a question of strategy that gets us into trouble; it is a question of emotions.”

John Cotter,
Harvard Business School

FACILITATOR: HEATHER ERHARD, CMC

Heather Erhard is the founder and Director of Erhard Associates, a management consulting firm dedicated to improving personal, team and organizational effectiveness. She brings over 20 years experience in leadership development, strategic planning, team building and facilitation. She works extensively in the area of *Emotional Intelligence*, presenting at conferences, facilitating workshops and personal coaching. She has conducted EQ-i assessments with hundreds of individuals and organizations. Her passion is coaching groups and individuals to move to the next level of excellence.



May 18, 2010
8:30-4:30pm
\$375

The Learning Company
In The Town Centre
800 Rosser Avenue
204-725-7200 • 1-877-757-7575
info@thelearningcompany.ca
www.thelearningcompany.ca



Emotional Intelligence

achieving personal and organizational success

Part I

- Review the concept of Emotional Intelligence and its application organizationally, as well as personally.
- Emotional Intelligence - What is it? Why should you be interested in it?
- Learn why “smart” people fail - the case for self-awareness and self management.
- Complete a subjective analysis of your own Emotional Intelligence, using the BarOn EQ-i Model.
- Determine how Emotional Intelligence can be used for leadership development, personal development, performance management, coaching, building high performing teams, profiling star performers, selection and retention and career development.

Part II

- Participants complete the BarOn EQ-i survey prior to the session and receive a comprehensive report on their own Emotional Intelligence.
- Participants will review tools and strategies to enhance their Emotional Intelligence.

(Participants are NOT required to share the details of their report in the session.)

“The most commonly considered performance indicators for effective leaders, of intelligence, education, experience and personality, may not be enough. The key predictor missing from this list used to be regarded as an intangible something, but has now been identified by a large and growing body of international social scientific research as Emotional Intelligence.”
Multi Health Systems Inc.

REGISTRATION FORM—PLEASE USE ONE FORM PER REGISTRANT

NAME _____ POSITION _____
ORGANIZATION _____
ADDRESS _____ CITY _____ PROV _____ POSTAL CODE _____
TELEPHONE _____ FAX_EMAIL _____

FEES: \$299.14 + \$14.96GST = \$314.10
\$58.00 + \$2.90 GST = \$ 60.90 BarOn EQ-i Questionnaire (required for the course)
TOTAL = \$375.00

PAYMENT METHOD: _____ Cheque (Payable to The Learning Company)
_____ Invoice - Contact Email for Invoicing: _____

DEADLINE DATE – April 18, 2010 – 4:30 P.M.

If you have any questions, please call The Learning Company, (204) 725-7200 or email info@thelearningcompany.ca.

Cancellations received by the deadline date will receive a full refund.
Those who register and fail to attend are liable for the entire fee. Substitutions are welcome.

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